



smart collaboration

OPEN·XCHANGE®

# Introducing Open-Xchange Server

# Organizations are under pressure

- Cost reduction has become a mania
- Short-term results are required
- Regulatory issues are changing processes and procedures



# Why open source software?

## **Alternative to Microsoft**

- Access to the source code

- Protocols and API's based on open standards

- More extensible and easier to customize

## **Cost reduction**

- Lower software, infrastructure and support costs

## **Quick and Measurable return on investment**

- Less training / retraining

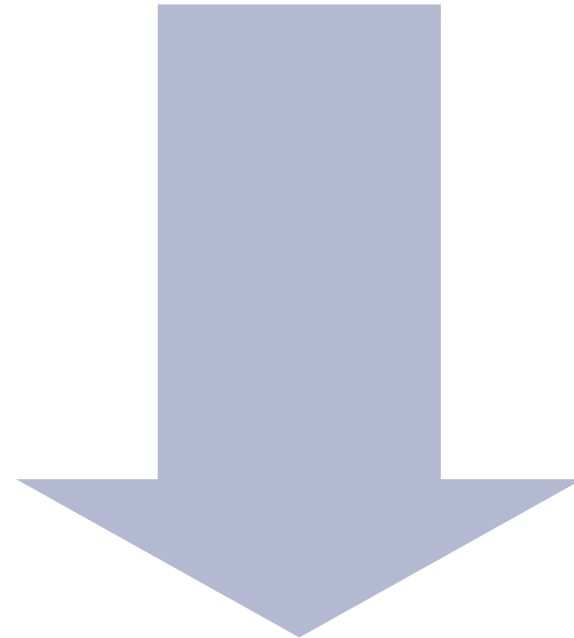
- Centralized administration

- Upstream and downstream integration



# Get the most for your money

- **Productivity**  
11 linked collaboration modules
- **Rapid adoption**  
No change in user experience
- **Half the Total Cost of Ownership**  
Lower software, hardware, support,  
and training costs



€€€ \$\$\$ £££

# Prepare for the new extended workplace

- Worldwide
- 24x7
- From any browser, rich client and network-enabled device
- Over-the-Air (OTA)



# Open-Xchange Server 5 delivers 11 collaboration modules

## Unique features:

*Documail, Smart Links, Smart Permissions, Tiered Entitlements, Universal Access*

### Messaging

Email

*Anti-virus*

*Anti-spam*

### Collaboration

Calendar

Contacts

Tasks

### Advanced Collaboration

Document Sharing

Portal

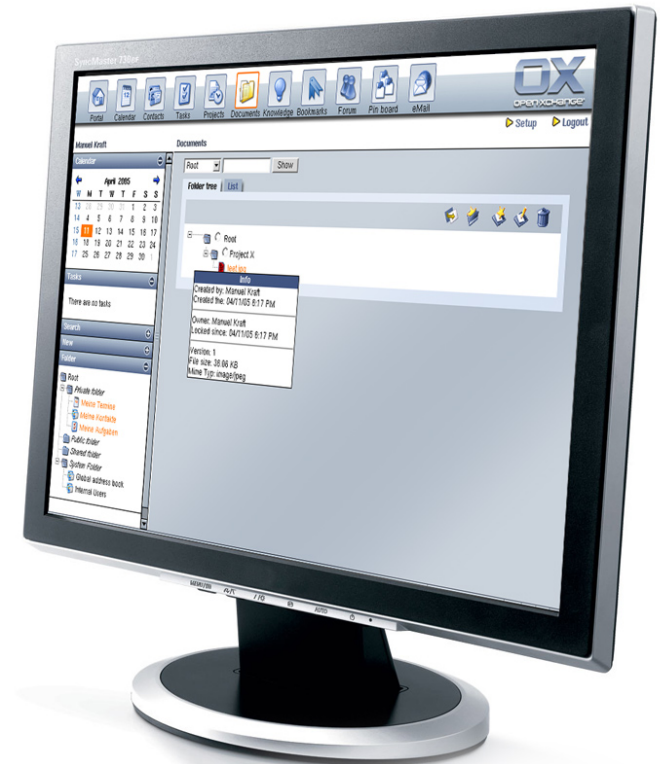
Projects

Forums

Bulletin Boards

Knowledge Base

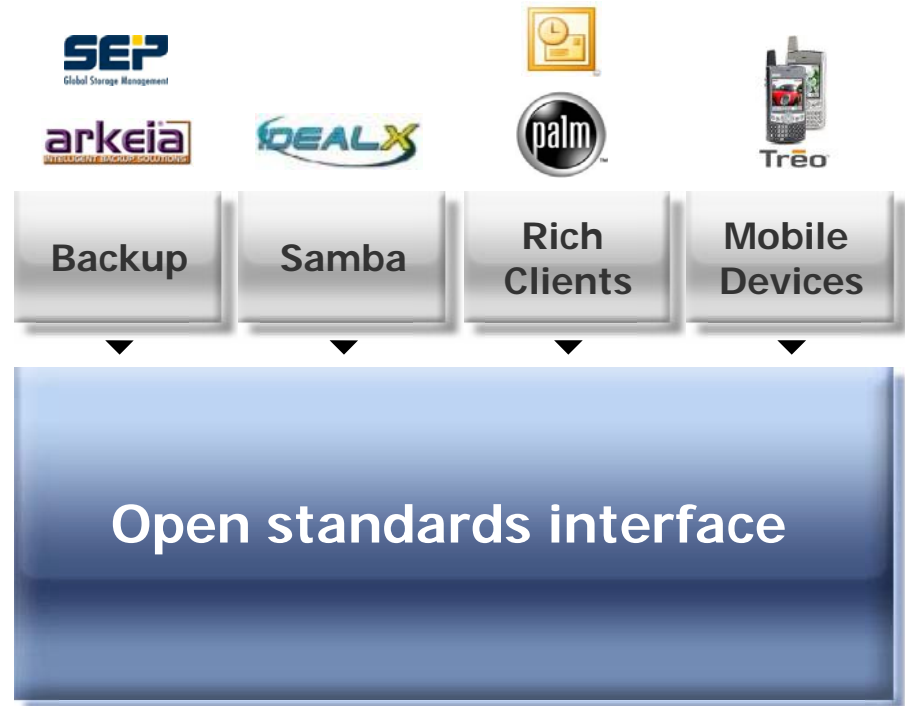
Bookmark Repository



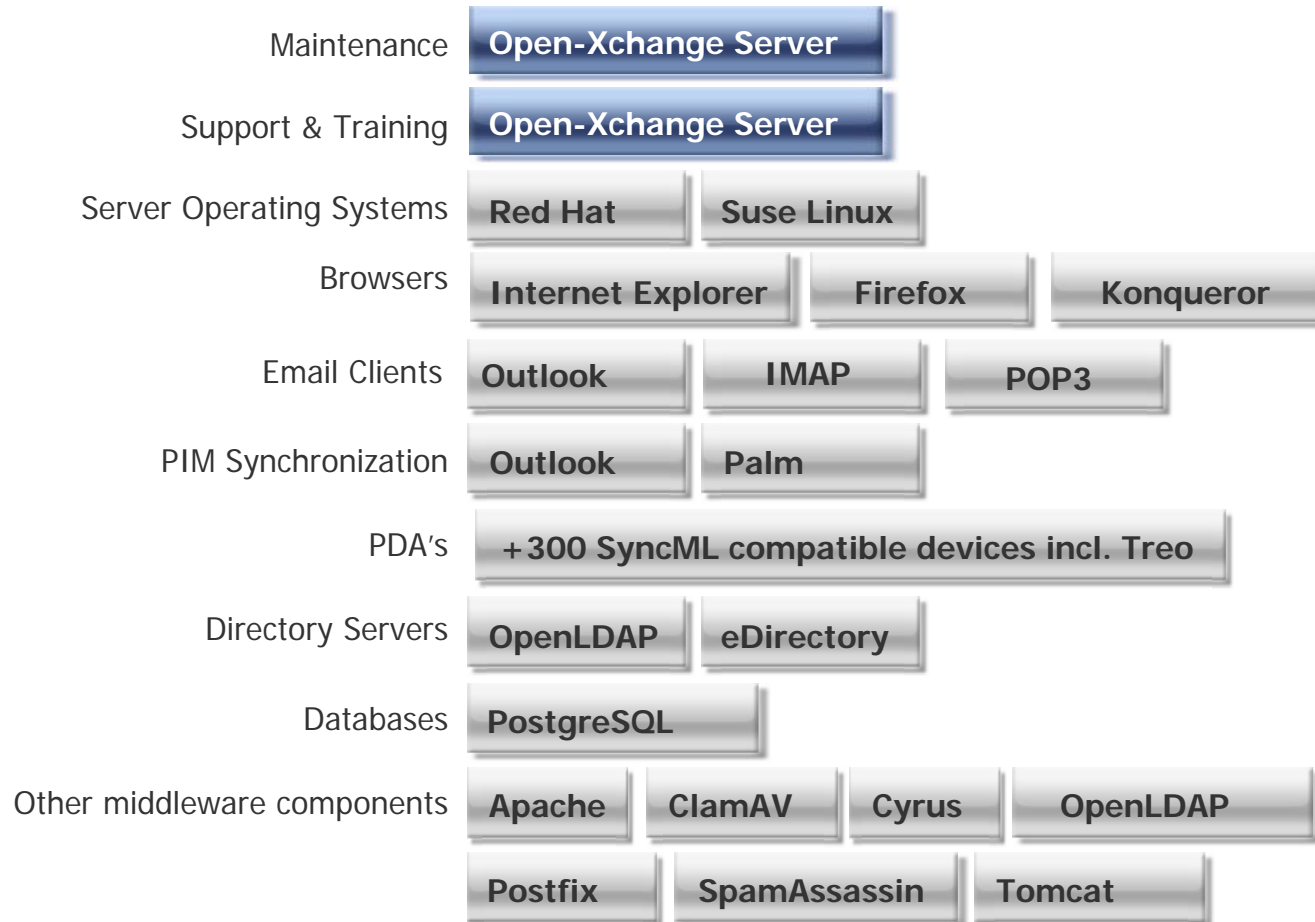
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# Open-Xchange Server 5 provides integrated collaboration environment and extensible framework

- **Extensible**
- **Easy integration**
  - With applications
  - With current workflows
  - Third party products
- **Central point of administration**



# Open-Xchange Server 5 is extensible, integrative, and based on open standards





# Open-Xchange community is dynamic and active



## Open Source project

- Peaks at 200,000 visitors per month
- Peaks at 17,000 downloads per month
- Freshmeat.net rankings
  - #2 for document repository; #4 for mobile connectivity and groupware

## Commercial Impact

- Awards
- Customers in 65+ countries
- Success in major vertical markets:
  - Universities, local governments, health care, legal, hosters

Open Source	40,000
SLOX	5,000
OX5	<u>1,350</u>
<b>Servers Total</b>	<b>47,000</b>
Open Source	1,000,000
SLOX	500,000
OX5	85,000
<b>Users Total</b>	<b>1,585,000</b>

# Commercial versus community editions

	Community Edition	Commercial Edition
Core collaboration server (GPL)	✓	✓
Web Access Add-on (CC)	✓	✓
Administration Module		✓
Installer		✓
Upgrades		✓
Maintenance		✓
Documentation		✓
SyncML OXtender		✓
Outlook OXtender	o	✓
Palm OXtender	o	✓
Samba OXtender		o

- ✓ Included
- o Available for Purchase

# Pricing and Packaging

PRODUCT	LIST PRICE	ACADEMIC PRICE (40%)	NOT-FOR-PROFIT PRICE (15%)
Outlook and Palm OXtenders for use with Community Version - Per 25 named users	\$815 / €625	\$489 / €375	\$611.25 / €468.75
<b>Stand-Alone Open-Xchange Server 5</b>			
Small Business Server (includes 5 named users)	\$389 / €299	\$233.40 / €179.40	\$291.75 / €224.25
Advanced Server Edition (includes 25 named users and installation support)	\$1095 / €850	\$657 / €510	\$821.25 / €637.50
Additional Groupware/Outlook OXtender	\$32.50 / €25	\$19.50 / €15	\$24.38 / €18.75
<b>OS Bundles</b>			
Red Hat Bundle (includes OX 5 ASE, 25 named users, 1-year RH maintenance)	\$1,495 / €1,150	N/A	N/A
SUSE/Novell Bundle (includes OX 5 ASE, 25 named users, 1-year Suse maintenance)	\$1,519 / €1,169	N/A	N/A
<b>OXtenders</b>			
Samba OXtender (includes 25 named users)	\$325 / €250	\$195 / €150	\$243.75 / €187.50
SyncML OXtender	Free of charge until January 1, 2007.		



# Thank you for your interest

For more information or a price quote, call our sale offices or email [info@open-xchange.com](mailto:info@open-xchange.com)

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